

Welcome to your *FREE* Report...

# How to Stop Buyers Shaving Thousands Of Dollars Off ... So You Get Full Price For Your Home!

***Inside your exclusive FREE report you will discover...***

- ✓ Why YOU are vulnerable to having thousands of dollars shaved off the price you receive for your home... even after the signing of the sales contract.
- ✓ **The one thing you need to do to protect yourself... and stop this from happening to you**
- ✓ The 6 Little words that are often inserted into sales contracts that **Strike Fear** into the hearts of unprepared vendors, can cause them to lose thousands of dollars... and how you can **completely eliminate** their impact.
- ✓ **Why you are at threat of being on the receiving end of costly legal action and how to avoid this from occurring... and much more!**

**Warning:** Failure to consider the information revealed in this report could potentially cause you to lose thousands of dollars when you sell your most valuable asset!

*Protect yourself from being swindled out of the true value of your home...*

# **How to Stop Buyers Shaving Thousands Of Dollars Off ... So You Get Full Price For Your Home!**

You are about to discover a simple strategy that takes no work, almost no time, and is guaranteed to protect you from being ambushed into reducing the agreed price of your home.

Houses are being sold every day for less than their full value...  
and for the unprepared, unsuspecting vendor,  
there's not much they can do about it...

**Until Now...**

Dear Friend,

Selling your home could be one of **the single biggest financial transactions that you ever undertake in your lifetime**. The difference between doing 'well' and doing 'poorly' when you sell your home could amount to many thousands of dollars.

In this FREE report you will discover the one easy step you need to take so you can protect the value of your property, and stop the buyer beating you down over the price of your home. It would be foolish not to do everything you can, to avoid this common trap that home sellers just like you are falling into every day.

If you think it can't happen to you... please **BEWARE** because it happens more often than you would think!

Take Pam for example...

Just like you, Pam was selling her home...

Before she put her home up for sale, Pam put a lot of work and effort into preparing her house for sale... she got rid of all the junk that had accumulated over the years, cleaned up the garden, did some minor repairs and even put a coat of paint on a couple of rooms. All up, Pam put in dozens of hours of backbreaking work into the preparation of her home so she could be sure of getting the best price.

Maybe you have been through a similar exercise to prepare your home for sale.

In the end Pam managed to sell her home for a little under the asking price and signed the contract for sale and for the first few days she was quite pleased with her efforts...

**But Pam was in for a nasty surprise that she didn't see coming...**

You see, when she signed the contract for sale it had all of the usual clauses, and her estate agent said that there was nothing out of the ordinary with the sale of her home, however the purchasers decided to get a property inspection, as is common practice when buying a home.

The inspection report found that there had been a crack in the base of the shower, and over the years this slow leak had caused water damage to the substructure of the house. They also found that there were some holes in the guttering and downpipes.

Pam was dragged back to the negotiating table and presented with quotes amounting to \$6,370 to fix the defects that had been found in her house. She wasn't sure she could trust the quotes, but because of the pressure she was under from the buyers, and the fact she was so busy... she relented, and reduced the price of her home by \$6,370.

### **However this wasn't the worst of it...**

You see Pam had also found her dream home, but she was now forced to make a lower offer... and had no scope to increase it. This caused her to miss out on getting her dream house and she had to rent for 6 months before she eventually purchased another property.

That was bad enough... but when she drove past the house a couple of years later she found they hadn't even fixed the gutters on her old home!!! **They had just pocketed her hard earned money... just because they could get away with it!!**

And of course Pam missed out on her dream home and was forced to settle for less than she really deserved!

I'm sure you can imagine being in Pam's position... and finding that after all your hard work, slogging away in the garden, cleaning and tidying the house from top to bottom... you then get taken for a ride after the sale because there were a only couple of things wrong with what was otherwise a wonderful house!

**Unfortunately you are at risk of the same thing happening to you!**

**But there is a way of selling the same house, with the same defects, and completely avoid this problem.**

Now before I reveal this, please understand how important it is... because **your home is probably your most valuable asset and you need to do everything you can to preserve its value at the most critical time...**

### **When You Sell It!!**

You see, all those times in the past when you have wondered about the value of your home don't matter anymore... because it is being sold **NOW!**

It is NOW that you get to realise the value of your house... to get back the money to compensate you for the hard work and improvements you have made over the years... for all the blood sweat and tears that have been shed, in tuning this house into a home.

It would be foolish not to do everything in your power to ensure that you get **your full asking price...** the true value for your home, and for the hard work you have invested.

**Unfortunately, 70% of people who sell their homes are likely to settle for thousands of dollars less than they deserved, simply because they failed to do one simple thing...**

They didn't get a home inspection!!

You see, when the purchaser signs a contract for sale with a vendor they usually insert 6 little words to protect themselves against buying a house with any defects, and ensure that they don't have any problems with the home in the future.

## **However these Six Little Words should Strike Fear Into The Hearts of any person selling their home...**

You see, a purchaser will not bother getting an inspection until they know that they are buying the house, so they never bother to get it done before they sign the contract.

They just slip 6 little words... "Subject to a Satisfactory Condition Report" into the contract.

This way the purchaser can get a condition report once they are committed, and then if they find any faults in your home, particularly any nasty hidden ones that you didn't know about... **they will want to renegotiate the price of your home.**

You will be dragged back to the negotiating table so fast  
you will suffer from whiplash!

There you will be ambushed with faults in the report, handed inflated quotes and repair estimates, as they try to squeeze out **every last ounce of blood.**

Make no mistake... you will be dealing with the pressure of making a decision **NOW** instead of checking for alternatives to the one presented by the buyer...

The Problem is that if you are selling your house you **are at the mercy of the buyer.** They are in a powerful position, and will be **ruthless** in exploiting any faults that they find to their advantage. Trying to shave thousands of dollars off your most valuable asset, and if you are not prepared... **you just have to sit there and take it.**

... and you can be sure they won't be considering all of the positives about buying your house... they will be focused on the negatives, and how much money they can squeeze off the final sales price, under the threat of being able to walk away from the deal completely... and if they did that you would have to start the whole process over again!!

And if you sold at auction... you have an even bigger problem on your hands!!

You can either bow to their demands, or be threatened with them walking away and having to start over again... if they really decide they want to play hardball!

I don't know about you... but I **NEVER**  
want to be in *that* position!

Imagine having to repair faults, or worse... giving them a discount of thousands of dollars to repair things that they probably won't bother repairing anyway!!

**Instead, they just get to pocket a big wad of your hard earned cash.**

*"We got sideswiped so quickly when we were selling our home that we don't know what hit us. One minute we had a contract signed for a good price, and the next minute we were facing a price reduction of thousands of dollars... and there wasn't a damn thing we could do about it"*

Embarrassed and Anonymous Home Seller

I don't know about you... but the thought of someone trying to renegotiate the price of my home after signing the contract sends shivers of dread down my spine.

Imagine that you have already sold your home and the inspector hired by the purchaser, has just left following his inspection. He didn't say much, but he looked into every nook and cranny, did a lot of eyebrow raising and note taking with the disapproving look of a concerned parent who has to deal with badly behaved children.

You are lying in bed wondering if that leak you took a long time to get fixed a few years ago did any real damage... and your mind keeps turning over...

*...what could they find wrong?*

*...was their inspector qualified?*

*...will their quotes be accurate?*

*...how much could they take off the sales price?*

## **And you want to know how it can get even worse?**

It's when the purchaser gets a mate who "knows a few things about houses" to have a look? **Imagine the problems... if someone who is unqualified finds defects in your property for their mate!!!**

...and it's something we have seen happen plenty of times before, when we get called in to try to sort out the mess...

For instance, how much would you trust the quality of the advice, and the quotes or estimates they present to you, **if they don't choose** to use someone that is independent?

Not only will you have to go through the **massive discomfort and embarrassment** of saying that you **don't trust their information** and their figures... but you will also have to endure the cost of getting your home inspected, and return to the negotiating table after the bad blood has been brewing for a few days... to **try to haggle about who is right**, and how much of your hard earned equity they can squeeze out of you.

Can you see how UGLY and STRESSFULL this could become?

You have so many things to do right now... and all you want to do is sell your house quickly and before you know what's happened... it has turned into a complete NIGHTMARE!

However it doesn't have to be this way...

If you want peace of mind, and the reassurance that you are not going to do caught up in an ongoing dispute that could shave thousands of dollars off the price of your home, or stand the chance of losing the sale completely, then it is critical for you to **PROTECT yourself** with a Pre-sale Home Inspection.

*When you sell your home with a pre-sale inspection amazing things happen...*

**You get to completely eliminate the problem before it occurs!**

Let me show you how we can do this, or better still... I will show you how Robert eliminated the problem completely...

*Robert was selling his home, and like Pam, he also did a lot of work to improve the presentation of his house. However Robert decided to get a home inspection prior to selling his home.*

*The inspection found that there were a few problems with Robert's house. They discovered that one of the piers had subsided and caused the uneven floors in the hallway, plaster cracking over the bedroom doors and also caused the bedroom doors to drop so the latches didn't work and the doors dragged on the carpet. The hot water cylinder was leaking at the top and the kitchen taps dripped constantly.*

*The Builder was called in and simply repacked the subsided pier which in turn re-aligned the doors and latches and closed the plaster joint cracks... the total cost of the 'cure' was \$280*

*Robert also called in the plumber to have a look at the hot water cylinder and it only turned out to be a leaking valve which the plumber replaced on the spot, he also replaced the tap washers in the kitchen while he had the water turned off (Cost of cure was only \$115.00)*

*The Real Estate agent took the report and the receipt for the repairs to hallway and the hot water cylinder, and presented them to the potential buyers. Through the report, the Real Estate agent was able to demonstrate that overall... the house was in excellent condition, and he was also able to prove that the only significant problem had been repaired.*

Through his skills... and the use of a single sentence, *that I will reveal shortly*, the Estate Agent was able to get the full asking price for the house.

However if Robert hadn't got the report, and the buyer got one after signing the contract, they would have him back at the negotiating table and would be seeking a reduction in price of many thousands of dollars... **and Robert wouldn't be able to do a thing about it.**

You see, the defect in hallway would have been reported as a "Significant Structural Failure" and reason enough for most to either renegotiate... **or even abandon the sale altogether.** The leaking hot water cylinder would have been written off and replacement required at about \$1,200

Now you might be thinking that getting an inspection and a report is going to cost you a few bucks and **you don't want to know what's wrong with your house...**

You might want to shut your eyes, put your fingers in your ears and say La la la la la... I can't hear you... La la la la...like a child who doesn't want advice that is good for them!

You might think that you can **bury your head in the sand**... that you can sell your home without bothering to get an inspection... and hope that nothing goes wrong, but I urge you to think again...

## **It would be a little bit like playing Russian Roulette with the Biggest Payday of your Life!!**

The one thing that you don't want to take a chance on is the biggest asset that you own... the investment into which you have ploughed tens of thousands of dollars worth of interest, and maintained lovingly over many years.

But you needn't worry about the inspectors finding a couple of faults... it doesn't matter if there are a few problems that may be revealed by a Property Inspection and Condition Report.

You see, with most reports it is difficult to focus on the benefits of the house when you are presented with a list of defects... and a lot of other detail that is almost painful to have to read, let alone understand and make sense of.

However at Independent Property Inspections we can give you a simple and easy to understand **5 Star Condition Rating on your home**, as a part of the Comprehensive Inspection and Report on the Condition of Your Property.

When we do our inspections, we check and test over 350 items (assuming a standard three bedroom home) including everything that opens and closes, including every door, tap, cupboard, window, latch, catch, and hinge, etc, we inspect under the floors, inside the roof, up over the roof, we check the structural integrity of the visible foundations, foundation walls, floor, walls, ceiling and roof framing. We also look at the site drainage, the condition of the driveways, garages, carports, garden shed, fences and gates, even the clothesline.

**In fact we check for 1296 possible defects... more in larger homes**

Then we feed all of this data through our exclusive software which calculates a weighted mathematical formula with each possible defect to give a final overall score for the house...

...and the best part for you is that your house gets a 5 Star Condition Rating that **puts any defects into perspective**.

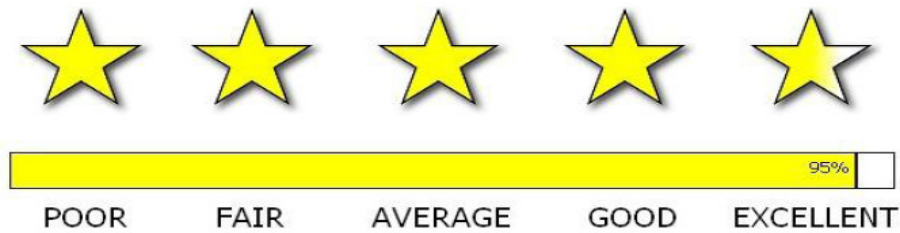
**Not only do we find out what is wrong with a house... we also find out what's right about it!**

So instead of having the buyer focusing on a few negatives... a few defects that may have been uncovered, they can see at a glance by looking at the graphical representation of the information that despite this ... the house is still of good quality, and worth every cent the asking price.



## **IPI CONDITION RATING SYSTEM:**

HOW DOES YOUR HOUSE RATE???



As you can see, it is very easy to see the quality of your home, looking at a simple and universally understood 5 Star Rating like this.

But the best thing for you is...

It allows you to disclose any potential faults,  
but **without making a big deal about them!**

So after presenting the buyer the Condition Report and 5 Star Rating...If the buyer wants to even think about haggling over the price you can confidently tell him that...

***“The property is in excellent condition, and the areas of slight concern are disclosed in the condition report, and taken into account when determining the price for the property.”***

You will keep a straight face, but you'll be smiling on the inside, because you know that you have protected the price of your most valuable asset, and saved yourself the heartache of loosing thousands of dollars, and the stress and discomfort of haggling over the price of your home.

But please beware that only IPI has the 5 Star Ratings system...  
Not only that... you can be reassured that our inspections will  
**MIRROR PRECISELY** the Australian Standard

After working as professional home inspectors for many years we developed a complete and comprehensive checklist that is a precise match for the Australian Standard and had it turned into software that not only mirrors the Australian standard but it also produces the 5 Star Condition Rating for your home, and this software is used exclusively by Independent Property Inspections.

Because our fully trained, licensed and insured inspectors work to the Australian Standard, we can ensure that **you are protected from any potential legal action** if a fault is later found and *claimed* to be your responsibility.

**And legal action over the condition of a house that is sold is not an uncommon thing...**



You see, when you sell a property you need to complete what is called a **Vendor Disclosure Document**, this is where you must disclose everything about the house... particularly any faults. And if you don't know what's wrong with the house when you sell it, then you leave yourself wide open to future claims, and a large potential payout.

**In fact, if someone takes Legal Action against YOU...  
the costs alone could be **devastating!****

If you have never had to defend legal action, you can consider yourself fortunate. For those of you who have experienced it before, you will know what I am talking about...

...**the simple process of contesting a claim** will cost you thousands of dollars in legal fees alone, not to mention the heartache and worry of a court case.

Which is something that the people fighting you know... they understand that it will cost you thousands of dollars to mount a defence, and they can use this leverage in their favour. **They will use this pressure to get you to bow down and accept their claims that you sold a property with undisclosed faults**

**Either way you can't really win...**

You have two choices, pay up now... or take your chances in court with a lawyer who will cost you an arm and a leg!

The **only** way to deal with is to be **proactive and be properly prepared**, and to deal with any potential issues **before the sale of the property**.

Here you will be given a clear understanding of any defect, and given information that will allow you to make a decision about its level of importance, and if any repairs are required.

With any fault that is identified, we let you know what has to be done to rectify the problem by giving it one of four ratings

- Minor Defect - repairs not required, but item should be monitored
- Major Defect - requires repair to prevent further damage or failure
- Further Investigation - issue needs to be checked in the future or by a specialist
- Safety Issue – requires immediate attention to prevent injury

But we go further than that... because we don't want you to be confused or to misunderstand any of the problems that we may find in your home. We want you to understand exactly what is going on so we give you some additional information...

## **You get photos embedded in your report**

This way you can see exactly what is happening with your house. We crawl through the cobwebs, the dust and the dirt, to places of your house you may have never seen... and if we find anything, you get to see it.

Here a picture really does tell a thousand words. If we have to refer in the report to a crack in a wall... you get to see the size and length of the crack we are talking about, which makes it so much easier to understand and explain the problem.

But that's not all...

When we report on a defect, we tell you the 5 critical things you need to know for each defect...we tell you precisely, with the aid of photos...

- What the problem is
- Where the problem is located
- Why a problem exists
- What action to take, and if this action is urgent
- And what happens if you don't!!

**As you can see you get comprehensive information that will provide you protection and peace of mind when selling your most valuable asset.**

**Not only that... you also get a Rock Solid 5 Year, \$20,000 Structural Guarantee with every inspection that we carry out!**

You see, we are so confident that with the quality of our reports and the information that we will provide you with that we are prepared to offer you a 5 Year \$20,000 Structural Guarantee to give you further confidence that you won't have any problems down the track in the one area which is most expensive and can hurt you the most.

In the unlikely event that the buyers of your home claim that there were structural problems with your home for up to 5 years after the purchase, we guarantee the structural integrity up to \$20,000.

**We stand by our assessments, and put our money where our mouth is!**

**This removes all your risk and gives you peace of mind, because we accept **full responsibility** under the conditions of the guarantee for the structural integrity of your property after the sale! If there are any problems in this area... it becomes our responsibility, because we should have found it in the inspection.**

We can't get any fairer than that!

Now before we go much further, you need to understand that you have a couple of different options when it comes to choosing the inspection that you have for your home.

Some people who organise an inspection, just arrange for the basic structural inspection. This is a thorough and complete inspection that covers visible foundations and foundation walls, site drainage and framing of the floor, wall, ceiling and roof.

It is the inspection that some people get, **but many of them don't understand how many other things can go wrong, and can require costly repairs that are not included in the structural report. Major items like the roof, plumbing and windows and doors are not included in the basic structural report.**

If you just want a structural report, that's OK... but please beware that you may still be liable for problems that don't show up on the structural report. We have found \$30,000 - \$50,000+ worth of repairs that are in areas not inspected as a part of the 'Structure' of the house.

**And with that much money at stake...  
I'm sure the lawyers would become involved!!**

Look... we provide the basic structural report service for home buyers, because often this is all that they specify that they want in their contract of sale. The home buyers usually decide this before they contact us, and they just don't realise how many other things can go wrong in other areas of the house... and how much money they can cost to fix!

You have the choice of obtaining a Basic Structural Report...

## However Please be Aware that there may be Other Expensive Problems that will cause you to have to Re-negotiate the Price of Your Home.

**A basic structural report will not save you from having to renegotiate the price of your home if there are problems that are discovered elsewhere in the home.**

And given that you will only be investing another \$50, for a standard inspection it seems like a no brainer as to which inspection you will organise to ensure your piece of mind, and to protect the value of your most valuable asset, at the precise time when it matters the most...

### **When you sell it!**

The best thing about organising a home inspection is that fact that it will only take one phone call and 5 minutes of your time to organise.

## We also GUARANTEE to Complete the Report Ready for Delivery the Same Day or it's FREE!

That's right, we have the report ready on the same day as the inspection and will release it immediately upon payment of your investment... or it's FREE. So if you pay us for the report and for some reason you don't get it on the same day as the inspection you will get a 100% refund

It is also important to note that we are not like some other tradesmen you may have had to deal with... who are late or don't turn up at all, and are grubby and rude.

We take pride in providing you with exceptional customer service, we undertake to...

- ✓ Arrive at the scheduled time for your inspection, and if we are inadvertently held up by our work from earlier in the day, we will give you a courtesy call to let you know what is happening so you are not inconvenienced
- ✓ We will be well presented and friendly.
- ✓ We will answer any of your questions following our inspection, and give you **valuable advice** using simple and easy language, on the best course of action to rectify any problems that we may find

In fact if you are able to... we encourage you to join us on the inspection, you will find it a valuable learning experience, and it makes it very easy to show you, and explain any defects and the possible remedies on site, rather than try to explain it to you over the phone or rely on the report and a photo to give you all the information.

Please understand that we are one of the biggest and most experienced home inspection companies in Australia. We are full time home inspectors... NOT builders and part time inspectors whose only interest in home inspections is to **drum up repair work for their building company!**

All our inspectors are highly experienced, fully licensed, trained and insured... and complete all inspections to the Australian Standard. We find that this experience is invaluable when it comes to providing our customers with advice that has the potential to save them thousands of dollars.

**And it will be our pleasure to also extend to you,  
FREE Consulting until you sell your house...**

You see, over the years we have seen pretty much everything there is to see when it comes to home defects, this enables us to be able to provide you with expert advice, and if you need any work done we can refer you to reliable tradespeople who will actually show up and do a great job! We call them our preferred contractors.

In fact the part of our job that gives us the greatest satisfaction is being able to save money for our customers through our advice and recommendations!

As much as we enjoy crawling around in your roof space, or under the house with the dirt and the spiders, we get a real kick out of being able to share our knowledge with our customers, and use it to **save them from a major financial catastrophe.**

**Because this advice can be worth thousands of dollars  
to our customers.**

In the past we have managed to **save** some of our customers from **bankruptcy, and a lifetime of debt and heartache**, and when we go home at night we have the satisfaction of knowing that we have made a big impact on someone's life and saved those people lots of money.

Imagine that we were able to save you just \$5,000

How long would you have to work, to be able to save \$5,000? How many weeks would it take you to save \$5,000? Let's say that you managed to save \$200 a week, if this were the case, it would take you 6 months to save this money... and I'm sure that you would have to make **a lot of sacrifices along the way.**

However with a presale inspection and a few well placed words of advice... you get peace of mind that you are not throwing your money away needlessly, and you get to keep more of the equity that you have built up in your home over the years.

Now when it comes to your inspection there are a couple of different choices that you have. So let me show you exactly what these choices are...

What You Get	Value	Basic Structural Report	STD.	Premium	Premium Plus
<b>Structural Integrity Report:</b> Covers visible foundations and foundation walls, site drainage and framing of the floor, wall, ceiling and roof.	\$300	✓	✓	✓	✓
<b>Consulting Until Settlement:</b> Independent advice from experienced professionals who can help you realise the greatest value from your home	\$259	✓	✓	✓	✓
<b>350 Point inspection:</b> Complete and thorough inspection of your entire house	\$247		✓	✓	✓
<b>Home Safety Report:</b> Full inspection of your home for safety related features and identification of potential safety risks	\$165		✓	✓	✓
<b>5 Star Rating:</b> Your easy to understand 5 Star Condition Rating that demonstrates the overall condition of your home with a focus on all the positive aspects	\$287		✓	✓	✓
<b>Photographic Inspection Report:</b> Photographic report based on Australian Standard on inspection covering over 1296 potential defects	\$227			✓	✓
<b>5 Year \$20,000 Structural Guarantee:</b> Gives you massive peace of mind	\$1,000				✓
<b>Walk through DVD</b> of the whole property inside and out includes views and streetscape:	\$197				✓
Value		\$559	\$971	\$1198	\$2395
<b>Your Investment</b>		<b>\$300*</b>	<b>\$350*</b>	<b>\$400*</b>	<b>\$450*</b>
<b>You Save</b>		<b>\$259</b>	<b>\$621</b>	<b>\$798</b>	<b>\$1945</b>

The most popular report

\*For a 12 Square House... for larger houses add just \$15 per Square!

Look, we don't want the people with smaller houses to have to compensate for the people with bigger houses... so we keep our prices down for smaller houses. And if you have a one or two bedroom unit, your investment is even less!

Lets fact it, these inspections are very thorough, and detailed... and for a bigger house there is a lot more work involved, so it's only fair that we find a way keep the price down for the smaller homes.

Now because you have read this far, I want to make you a Special Offer that is Strictly Limited...

If you call us direct on 1800 17 88 22, and make a booking in the next (5) five days you will get an amazing bonus...

# **We will Gift you a 50% Discount off the Same Inspection for the Next House You Buy!**

This way you can be guaranteed that the house you are serious about buying meets your quality standards and doesn't have any of those nasty, hidden, festering problems that are going to rear their ugly heads at a latter stage... this is when not getting an inspection really comes back to bite you.

After experiencing our service you will want us to inspect the next house you purchase to ensure that you are not buying a lemon. So if you are decisive and respond quickly you will get a 50% discount on the inspection for the next house you buy.

**Lets fact it... in a few short weeks you will either be celebrating  
or commiserating after the sale of your home...**

... and it all comes down to what price you are able to get.

Unfortunately about 70% of the people who sell their home are commiserating, because they got swindled into having to accept a lower price... and the sad thing is that it didn't have to happen.

And I'm sure you don't want it happening to you

So you now have 2 choices...

1. You can organise a home inspection to get a full understanding of the condition of your property so that you **don't get caught** with any nasty surprises, and have to deal with uncomfortable price negotiations that will reduce the money you get for your largest asset... after the signing of the contract.

or

2. You can keep your fingers crossed, and take your chances that the people buying your home won't find anything wrong with your property... and then try to shake every last dollar out of you.

Please understand that your investment to get a home inspection represents about 0.1% of the value of your home. Yes that's right... only zero point one percent is your approximate investment, and yet you will have the potential of saving so much more...

Because not only will you save money, but also the **heartache and stress** that goes along with all the problems that can occur if you take the gamble of not getting your home inspected.

So to take advantage of our limited offer for 50% off the inspection of your new home you will need to reply to this offer by the **date stamped** on your Application Form.

There are 3 ways to apply...

1. **By Phone:** Call us on **1800 17 88 22**, in less than 5 minutes we will make an appointment to come to do the inspection at a convenient time in the next 3 days
2. **By Fax or Mail:** Return the completed application form to us by either fax or post, and we will contact you within 24 hours and make an appointment for your home inspection.
3. **Online Registration:** Go to our website [www.ipi.net.au](http://www.ipi.net.au) and complete an application form online and we will contact you within 24 hours and make an appointment for your home inspection.

We look forward to speaking with you and helping you realise the maximum amount of money from your most valuable asset.

Kind Regards,

**Leon Cupit**

Independent Property Inspections

Ph **1800 17 88 22**

[www.ipi.net.au](http://www.ipi.net.au)

P.S. Don't forget that if you reply by the date stamped in red on your application form, you get a voucher for a 50% discount for the inspection on the house you want to buy. Not only do you get to save money on the home you are selling... but you also get to save money on the next house that you buy.

P.P.S. You can only get the Home Safety Report and the 5 Star Condition Rating that focuses on the positives in your house, and puts any negatives into perspective from Independent Property Inspections.